

Inchcape Market Estimates

25 October 2012

	2009 Actual '000 units	2010 Actual '000 units	2011 Actual '000 units	2012 Estimate '000 units	2013 Estimate '000 units
Australia	937 (7)%	1,035 10%	1,008 (3)%	1,080 7%	1,100 2%
Hong Kong	27 (28)%	37.5 39%	42 12%	43 2%	45 5%
Singapore	80 (28)%	53 (34)%	40 (24)%	37 (8)%	35 (5)%
Greece	236 (18)%	142 (40)%	98 (31)%	60 (39)%	60 -
Belgium	527 (14)%	597 13%	622 4%	528 (15)%	528 -
Baltics	23 (66)%	25 9%	37 48%	39 5%	41 5%
Balkans	180 (51)%	144 (20)%	135 (6)%	121 (10)%	121 -
Russia	1,419 (52)%	1,910 35%	2,650 39%	2,850 8%	3,000 5%
UK	1,995 (6)%	2,030 2%	1,941 (4)%	2,021 4%	2,060 2%



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Footnote

2009, 2010 & 2011 Industry actuals

2012 & 2013 Inchcape market estimates