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Monday 16 December 2002

## Inchcape Pre-Close Trading Statement

Inchcape plc enters a close period on 3 January 2003.

Trading in Inchcape's six core markets is such that full year profit before tax\* is expected to be slightly ahead of the top end of current market expectations, which is £106.2m.

Despite the economic weakness in some of our markets. Inchcape's geographic spread and breadth of business activities have again proved to be important factors in this strong performance and continue to give us confidence looking forward to 2003.

With regard to Block Exemption we are in ongoing discussions with our core partners and are confident that they will result in a positive outcome for the Group.

Inchcape will announce its Preliminary Results for the year ended 31 December 2002 on 3 March 2003.

\*Profit before tax, goodwill amortisation and exceptionals.

## Notes to editors

Inchcape, as an international automotive services group, provides quality representation for its manufacturer partners, a choice of channels to market and products for its retail customers and a range of business services for its corporate customers. Operating primarily in the UK, Greece, Belgium, Australia, Hong Kong and Singapore, its key partners are Toyota, Subaru, Ferrari, Jaguar and Land Rover. Inchcape's activities include exclusive Import, Distribution and Retail, Business Services, automotive E-commerce and Financial Services.

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