

**30 June 2022**

*This announcement contains inside information*

## **Inchcape plc**

### ***"In the driving seat" investor and analyst webinar: Spotlight on Inchcape Americas***

Inchcape plc, the leading global automotive distributor, today holds the first in a series of deep dives into different parts of the business for investors and analysts. The series, called *"In the driving seat"*, follows the unveiling of the Group's *Accelerate* strategy at its 2021 Capital Markets Day. Today's event, hosted by Group Chief Executive Duncan Tait and Romeo Lacerda, CEO Americas and Africa, will focus on Inchcape's Americas business, one of the Group's fastest growing regions.

The webinar will provide more detail on Inchcape's leading position and the drivers of its strong growth in the Americas, which has seen revenue grow from £0.2bn (2% of Group revenue) in 2016, to £1.2bn (16% of Group revenue) today. The presentation will also cover the exciting growth prospects for the region, encompassing both the core distribution business and Vehicle Lifecycle Services, the fundamental growth pillars of the *Accelerate* strategy.

Inchcape is confident that the Americas will continue to be a strong and profitable growth driver for the Group.

Details of the webinar are below:

Date: Thursday 30<sup>th</sup> June 2022  
Time: 14:00 UK – 15:15 UK  
Link to event: <https://www.lsegissuerservices.com/spark/Inchcape/events/a67da63d-7230-4833-a839-e38e265ea4db>

A replay of the webinar will be available via the Company's website, [www.inchcape.com](http://www.inchcape.com).

**Ends**

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#### **About Inchcape**

Inchcape is the leading independent multi-brand global automotive distributor, operating in over 40 markets and territories with a portfolio of the world's leading automotive brands. Inchcape has diversified multi-channel revenue streams including sale of new and used vehicles, parts, service, finance and insurance. The Company has been listed on the London Stock Exchange (INCH) since 1958, and is classified within the 'Business Support Services' sector. The Group is headquartered in London and employs around 14,500 people globally. [www.inchcape.com](http://www.inchcape.com)

#### **About Inchcape Americas**

Inchcape Americas was established in 1993, initially distributing BMW vehicles and parts in Chile and Peru. The business has since expanded significantly, catalysed by the acquisition of Indumotora in 2016 which provided a platform for growth in the region. It now distributes vehicles and parts in 11 markets across South and Central America, for a much larger portfolio

of OEMs: BMW, Mercedes-Benz and Daimler, Subaru, Suzuki, DFSK, Jaguar, Land Rover, Geely, Porsche, Volvo and various commercial vehicle partners.

The Americas is one of the Group's fastest growing regions. This is in part due to the current low motorisation rates (number of vehicles per capita), which is expected to rise considerably as the economies continue to prosper. In addition, the business has a solid track record of growing by acquisition and given the highly fragmented nature of the sector (hundreds of independent, family-owned, distributors), the expectation is for continued inorganic growth.

The business is headquartered in Santiago, Chile and employs around 3,000 people across the region.