



Inchcape Market Estimates

30 July 2015

	2011 Actual '000 units	2012 Actual '000 units	2013 Actual '000 units	2014 Actual '000 units	2015 Estimate '000 units
Australia	1,008 (3)%	1,112 10%	1,136 2%	1,113 (2)%	1,140 2%
Hong Kong	42 12%	43 3%	48 11%	53 10%	58 9%
Singapore	40 (24)%	38 (6)%	34 (9)%	47 39%	75 58%
Greece	98 (31)%	62 (37)%	62 -	76 23%	76 -
Belgium	622 4%	538 (14)%	536 -	536 -	536 -
UK	1,941 (4)%	2,045 5%	2,265 11%	2,476 9%	2,600 5%
Eastern Europe	458 (9)%	431 (6)%	435 -	493 13%	503 2%
Russia	2,650 39%	2,935 11%	2,777 (5)%	2,491 (10)%	1,620 (35)%
South America (luxury segment)	9 31%	10 13%	12 26%	12 -	10 (15)%



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Footnote

2011, 2012, 2013 & 2014 industry actuals

2015 Inchcape market estimates