

Inchcape Market Estimates

23 October 2014

	2011 Actual '000 units	2012 Actual '000 units	2013 Actual '000 units	2014 Estimate '000 units	2015 Estimate '000 units
Australia	1,008 (3)%	1,112 10%	1,136 2%	1,120 (1)%	1,140 2%
Hong Kong	42 12%	43 3%	48 11%	55 15%	60 10%
Singapore	40 (24)%	38 (6)%	34 (9)%	47 38%	70 50%
Greece	98 (31)%	62 (37)%	62 -	75 21%	90 20%
Belgium	622 4%	541 (13)%	533 (2)%	533 -	535 0%
UK	1,941 (4)%	2,045 5%	2,265 11%	2,450 8%	2,550 4%
Eastern Europe	458 (10)%	431 (6)%	445 3%	473 6%	503 6%
Russia	2,650 39%	2,935 11%	2,777 (5)%	2,400 (14)%	2,400 -
South America (luxury segment)	13 33%	15 14%	17 16%	17 -	18 5%



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Footnote

2010, 2011, 2012 & 2013 industry actuals

2014 & 2015 Inchcape market estimates