

## Inchcape Market Estimates

31 July 2014

	2010 Actual '000 units	2011 Actual '000 units	2012 Actual '000 units	2013 Actual '000 units	2014 Estimate '000 units
Australia	1,035 10%	1,008 (3)%	1,112 10%	1,136 2%	1,120 (1)%
Hong Kong	38 39%	42 12%	43 3%	48 11%	52 8%
Singapore	53 (34)%	40 (24)%	38 (6)%	34 (9)%	44 29%
Greece	142 (40)%	98 (31)%	62 (37)%	62 -	75 21%
Belgium	597 13%	622 4%	541 (13)%	533 (2)%	533 -
UK	2,030 2%	1,941 (4)%	2,045 5%	2,265 11%	2,450 8%
Eastern Europe	510 (4)%	458 (10)%	431 (6)%	445 3%	470 6%
Russia	1,910 35%	2,650 39%	2,935 11%	2,777 (5)%	2,400 (14)%
South America (luxury segment)	10 71%	13 33%	15 14%	17 16%	17 -



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### Footnote

2010, 2011, 2012 & 2013 industry actuals

2014 Inchcape market estimates