

Inchcape Market Estimates

11 March 2014

	2010 Actual '000 units	2011 Actual '000 units	2012 Actual '000 units	2013 Actual '000 units	2014 Estimate '000 units
Australia	1,035 10%	1,008 (3)%	1,112 10%	1,136 2%	1,160 2%
Hong Kong	38 39%	42 12%	43 3%	48 11%	50 4%
Singapore	53 (34)%	40 (24)%	38 (6)%	34 (9)%	39 15%
Greece	142 (40)%	98 (31)%	62 (37)%	62 -	68 10%
Belgium	597 13%	622 4%	541 (13)%	533 (2)%	533 -
Chile and Peru	410 65%	491 20%	527 7%	579 10%	608 5%
Eastern Europe	510 (4)%	458 (10)%	431 (6)%	445 3%	455 2%
Russia	1,910 35%	2,650 39%	2,935 11%	2,777 (5)%	2,700 (3)%
UK	2,030 2%	1,941 (4)%	2,045 5%	2,265 11%	2,300 2%



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Footnote

2010, 2011, 2012 & 2013 industry actuals
2014 Inchcape market estimates