

Inchcape Market Estimates

24 October 2013

	2010 Actual '000 units	2011 Actual '000 units	2012 Actual '000 units	2013 Estimate '000 units	2014 Estimate '000 units
Australia	1,035 10%	1,008 (3)%	1,112 10%	1,140 3%	1,160 2%
Hong Kong	38 39%	42 12%	43 3%	47 8%	49 4%
Singapore	53 (34)%	40 (24)%	38 (6)%	34 (11)%	37 10%
Greece	142 (40)%	98 (31)%	62 (37)%	60 (3)%	66 10%
Belgium	597 13%	622 4%	541 (13)%	541 -	541 -
Baltics	32 9%	47 48%	49 4%	49 -	51 4%
Balkans	144 (20)%	135 (6)%	111 (18)%	100 (10)%	100 -
Russia	1,910 35%	2,650 39%	2,935 11%	2,700 (8)%	2,700 -
UK	2,030 2%	1,941 (4)%	2,045 5%	2,240 10%	2,300 3%



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Footnote

2009, 2010, 2011 & 2012 Industry actuals
2013 and 2014 Inchcape market estimates