

## Inchcape Market Estimates

12 March 2013

	2009 Actual '000 units	2010 Actual '000 units	2011 Actual '000 units	2012 Actual '000 units	2013 Estimate '000 units
<b>Australia</b>	937 (7)%	1,035 10%	1,008 (3)%	1,112 10%	1,145 3%
<b>Hong Kong</b>	27 (28)%	37.5 39%	42 12%	43 3%	45 4%
<b>Singapore</b>	80 (28)%	53 (34)%	40 (24)%	38 (6)%	34 (10)%
<b>Greece</b>	236 (18)%	142 (40)%	98 (31)%	59 (40)%	55 (6)%
<b>Belgium</b>	527 (14)%	597 13%	622 4%	541 (13)%	525 (3)%
<b>Baltics</b>	23 (66)%	25 9%	37 48%	40 8%	41 2%
<b>Balkans</b>	180 (51)%	144 (20)%	135 (6)%	111 (18)%	111 -
<b>Russia</b>	1,419 (52)%	1,910 35%	2,650 39%	2,935 11%	3,000 2%
<b>UK</b>	1,995 (6)%	2,030 2%	1,941 (4)%	2,045 5%	2,085 2%



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### Footnote

2009, 2010, 2011 & 2012 Industry actuals  
2013 Inchcape market estimates