

Inchcape Market Estimates

13 March 2012

	2008 Actual '000 units	2009 Actual '000 units	2010 Actual '000 units	2011 Actual '000 units	2012 Estimate '000 units
Australia	1,012	937 (7)%	1,035 10%	1,008 (3)%	1,030 2%
Hong Kong	38	27 (28)%	37.5 39%	42 12%	44 5%
Singapore	111	80 (28)%	53 (34)%	40 (24)%	40 -
Greece	289	236 (18)%	142 (40)%	98 (31)%	60 (39)%
Belgium	614	527 (14)%	597 13%	622 4%	528 (15)%
Baltics	67	23 (66)%	25 9%	37 48%	45 22%
Balkans	365	180 (51)%	144 (20)%	135 (6)%	135 -
Russia	2,930	1,419 (52)%	1,910 35%	2,650 39%	2,750 4%
UK	2,132	1,995 (6)%	2,030 2%	1,941 (4)%	1,885 (3)%



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Footnote

2008, 2009, 2010 & 2011 Industry actuals
2012 Inchcape market estimates