

## Inchcape Market Estimates

27 October 2011

	2008 Actual '000 units	2009 Actual '000 units	2010 Actual '000 units	2011 Estimate '000 units	2012 Estimate '000 units
Australia	1,012	937 (7)%	1,035 10%	1,000 (3)%	1,030 3%
Hong Kong	38	27 (28)%	37.5 39%	42 12%	44 5%
Singapore	111	80 (28)%	53 (34)%	40 (24)%	44 10%
Greece	289	236 (18)%	142 (40)%	100 (30)%	90 (10)%
Belgium	614	527 (14)%	597 13%	597 -	567 (5)%
Finland	139	91 (35)%	112 23%	125 12%	115 (8)%
Baltics	67	23 (66)%	25 9%	40 60%	45 13%
Balkans	365	180 (51)%	129 (28)%	130 1%	145 12%
Russia	2,930	1,419 (52)%	1,910 35%	2,500 31%	2,700 8%
UK	2,132	1,995 (6)%	2,030 2%	1,930 (5)%	1,850 (4)%



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### Footnote

2008, 2009 & 2010 Industry actuals

2011 & 2012 Inchcape market estimates