

Inchcape PLC
23 October 2007

Inchcape plc

Third quarter trading update

Inchcape plc, the world's leading car retailer, today provides a third quarter trading update.

The trading performance of the Group continues to be in line with expectations.

Total sales for the three months to 30 September 2007 were up 20.2% on a constant currency basis (19.8% in sterling terms). For the nine months to 30 September 2007, sales were up 27.5% on a constant currency basis (25.6% in sterling terms). Like for like sales for the three months to 30 September 2007 were up 3.3% and for the nine months to 30 September 2007 were up 3.1%, both on a constant currency basis.

Since the interim results we have continued to implement our growth strategy in emerging markets announcing two more retail centre acquisitions in St Petersburg, Russia totalling £21m. We have also completed several non-core UK disposals totalling £22.6m. We continue to look at expansion opportunities across all of our target markets.

We remain confident in our prospects for the full year.

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Notes to editors

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1. Inchcape plc is the leading independent, international automotive retailer, with scale operations in Australia, Belgium, Greece, Hong Kong, Singapore and the UK. The Group also has operations in a number of other markets, including Eastern Europe, the Baltic's, Russia and South America. In addition to growing its core businesses, Inchcape is looking to develop scale operations in new and emerging regions. It represents leading automotive brands and operates either a retail, or a vertically integrated retail model (i.e. exclusive distribution and retail), depending on the market. Inchcape's current key manufacturer partners are Toyota/Lexus, Subaru, BMW, Mazda, Mercedes-Benz, Volkswagen, Audi and Honda. For further information, visit us at www.inchcape.com