

Inchcape PLC
27 June 2007

INCHCAPE PLC

PRE-CLOSE TRADING STATEMENT

Inchcape plc ('Inchcape' or the 'Group'), the leading independent, international automotive distributor and retailer, today provides a pre-close trading statement. Inchcape will announce its interim results, for the six months ending 30 June 2007, on 2 August 2007.

The trading performance of the Group continues to be in line with our expectations, as set out in the AGM trading statement issued on 10 May 2007. The expected weakness in our Singapore business is more than offset by the growth in the rest of the Group, particularly in Emerging Markets. Since the AGM we have continued to implement our strategy by agreeing two more emerging market acquisitions in Lithuania and Latvia totalling £73.5m and completing several non-core UK disposals totalling £24m. We continue to look at opportunities across all of our target markets and the integration of EMH is proceeding well.

Total sales for the first five months of 2007 were up 31% on a constant currency basis (28% in sterling terms). Of this increase, 16.3 percentage points represented the contribution of EMH from the date of acquisition and 11.6 percentage points represented other acquisitions and new openings. Like for like sales for the first five months are up 3.1% on a constant currency basis and in sterling terms are in line with last year.

We remain confident in our prospects for 2007, leveraging our broad geographic spread and focus on operational excellence.

For further information, please contact:

Group Communications, Inchcape plc
+44 (0) 20 7546 0022

Investor Relations, Inchcape plc
+44 (0) 20 7546 8432

Financial Dynamics (Jonathon Brill/Billy Clegg)
+44 (0) 20 7831 3113

Notes to editors

Inchcape plc

Inchcape plc is a leading international automotive retailer, with scale operations in Australia, Belgium, Greece, Hong Kong, Singapore and the UK. The Group also has operations in a number of other markets, including Eastern Europe, the Baltics, Russia and South America. In addition to growing its core businesses, Inchcape is looking to develop scale operations in new and emerging regions. It represents leading automotive brands and operates either a retail, or a vertically integrated retail model (i.e. exclusive distribution and retail), depending on the market. Inchcape's current key manufacturer partners are Toyota/Lexus, Subaru, BMW, Mazda, Mercedes-Benz, PAG, Volkswagen, Audi and Honda.

For further information, visit us at www.inchcape.com

