

MARKET ESTIMATES

27 October 2016

	2013 Actual '000 units	2014 Actual '000 units	2015 Actual '000 units	2016 Estimate '000 units	2017 Estimate '000 units
Australia	1,136 2%	1,113 (2)%	1,155 4%	1,190 3%	1,200 1%
Hong Kong	48 11%	53 10%	57 6%	42 (25)%	42 -
Singapore	34 (9)%	47 39%	79 66%	110 40%	95 (14)%
Greece	62 -	76 23%	81 7%	85 5%	88 4%
Belgium	536 -	536 -	548 2%	565 3%	565 -
UK	2,265 11%	2,476 9%	2,634 6%	2,687 2%	2,500 (7)%
Eastern Europe	435 -	493 13%	523 6%	580 11%	600 3%
Russia	2,777 (5)%	2,491 (10)%	1,601 (36)%	1,400 (13)%	1,400 -
South America (luxury segment)	12 26%	12 (1)%	10 (17)%	10 -	11 5%



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Footnote

2013, 2014 & 2015 industry actuals

2016 & 2017 Inchcape market estimates