

MARKET ESTIMATES

28 July 2016

	2012 Actual '000 units	2013 Actual '000 units	2014 Actual '000 units	2015 Actual '000 units	2016 Estimate '000 units
Australia	1,112 10%	1,136 2%	1,113 (2)%	1,155 4%	1,190 3%
Hong Kong	43 3%	48 11%	53 10%	57 6%	42 (25)%
Singapore	38 (6)%	34 (9)%	47 39%	79 66%	110 40%
Greece	62 (37)%	62 -	76 23%	81 7%	85 5%
Belgium	538 (14)%	536 -	536 -	548 2%	559 2%
UK	2,045 5%	2,265 11%	2,476 9%	2,634 6%	2,634 -
Eastern Europe	431 (6)%	435 -	493 13%	523 6%	580 11%
Russia	2,935 11%	2,777 (5)%	2,491 (10)%	1,601 (36)%	1,441 (10)%
South America (luxury segment)	10 13%	12 26%	12 -	10 (22)%	9 (10)%



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Footnote

2012, 2013, 2014 & 2015 industry actuals
2016 Inchcape market estimates