

Alan Ferguson

Group Finance Director



Operating profit

	H1 05 £m	H1 04 £m	Increase
Operating profit	104.1	86.1	20.9%
Exceptional (profit)/loss	(4.0)	2.9	
Operating profit before exceptional items	100.1	89.0	12.5%

Operating profit before exceptional items

	£m
H1 04	89.0
<u>Variances at constant rates</u>	
Operating units	9.2
Central costs	1.7
H1 05 at H1 04 rates	99.9
Exchange translation	0.2
H1 05	100.1

Interest, tax and minorities

- Net interest charge

	2005	2004
	£m	£m
Bank/other interest	2.0	(1.4)
Stock holding interest	(4.4)	(3.4)
	(2.4)	(4.8)

- 2005 Headline subsidiaries tax rate* 25.5%

- *Benefited from:*

- *No UK losses*
- *Greece - one off recovery of 0.5%*

- Profit attributable to minorities £2.1m, up £0.3m

* Before exceptional items

Dividends and share buy back

- Interim dividend up 26.7% at 19.0p per share
- Policy remains at interim stage one third/two thirds interim/final split
- £31.0m returned to shareholders through buy back programme to date
- Full impact on earnings yet to be seen

Operational cash flow

	H1 05 £m
Operating profit before exceptional items	100.1
Depreciation/amortisation	13.3
Working capital	(5.2)
Other	6.6
Cash generated from operations	114.8
Net capex	(35.1)
Operational cash flow	79.7

Total cash flow

	H1 05 £m
Operational cash flow	79.7
Acquisitions	(28.5)
Disposals*	(5.5)
Tax/interest	(29.8)
Other (mainly effect of foreign exchange rates)	10.2
Free cash flow	26.1
Share buy back/dividends	(58.2)
Total net funds movement	(32.1)

* Includes payment of £6.8m in claims re non-motors businesses